

Applicant: David W. Edmunds, Robert Minns, and  
James W. Sinclair

Title: A CALCULATION ENGINE FOR USE IN OFFICE ENVIRONMENTS

Attorney/Agent: Kent J. Sieffert  
Reg. No. 41,312  
Telephone: 651.735.1100

Docket No.: 1028-004US01

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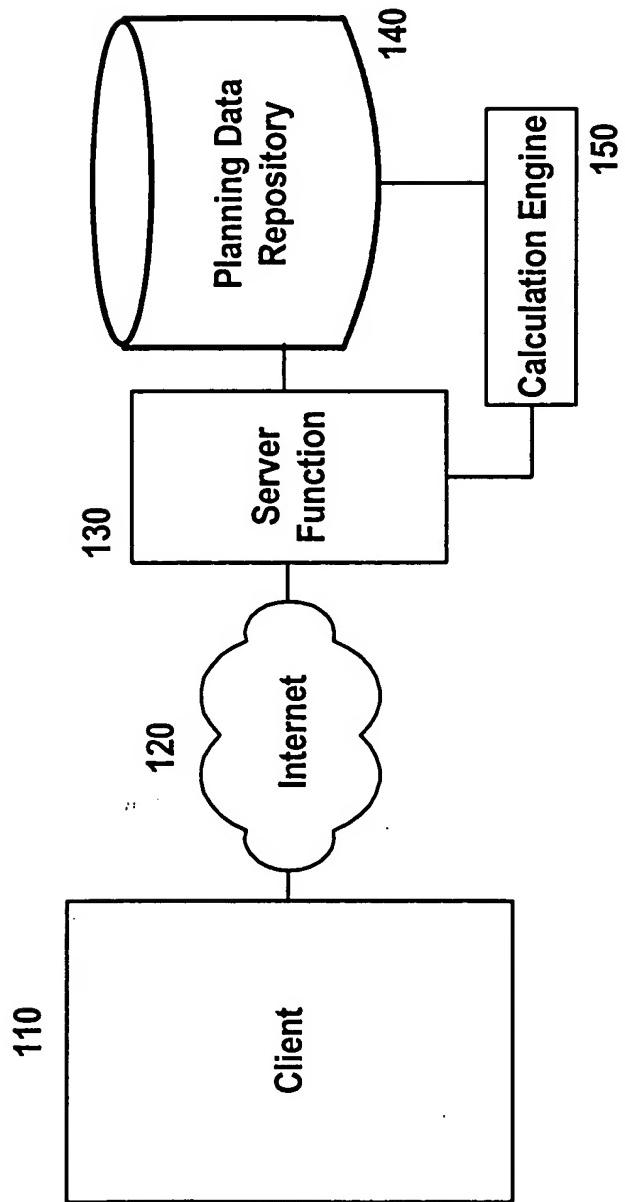


FIG. 1

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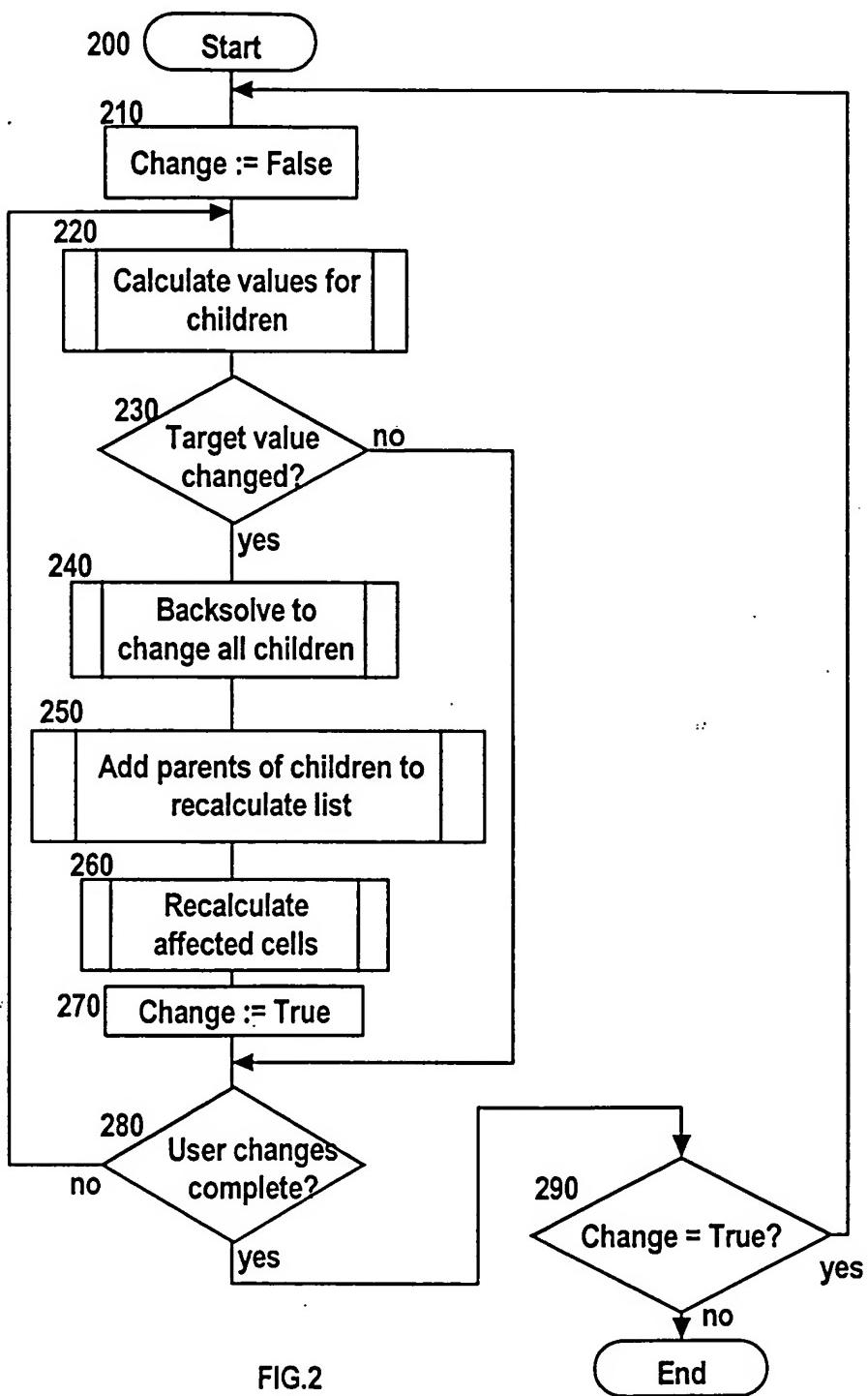


FIG.2

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		301	302	303	304	305	
		Q1	Q2	Q3	Q4	Annual	
310	Quantity	Locked	Back-solved Value	Back-solved Value	Back-solved Value	Calculated Value R2	
			320	321	322	323	324
311	Price	Locked	Locked	Locked	Locked	Calculated Value R4	
			330	331	332	333	334
312	Sales (= Price * Quantity)	Calculated Value R3	Calculated Value R3	Calculated Value R3	Calculated Value R3	User estimate R1	
		340	341	342	343	344	

R1: Annual Sales=Q1 sales + Q2 Sales + Q3 Sales + Q4 Sales

R2: Annual Quantity sold= Q1 Quantity + Q2 Quantity + Q3 Quantity + Q4 Quantity

R3: Quarterly Sales = Quarterly Quantity \* Quarterly Price

R4: Assumed Price = Annual Sales/Annual Quantity.

FIG. 3

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Item: A CALCULATION ENGINE FOR USE IN MAP  
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	Parent	Children
410	Annual forecast - Sales	Annual - Quantity, Annual - Price.
411	Annual forecast - Quantity	Q1 - Quantity, Q2 - Quantity, Q3 - Quantity, Q4 - Quantity.
412	Annual forecast - Revenue	Q1 - Sales, Q2 - Sales, Q3 - Sales, Q4 - Sales.
413	Q1 - Sales	Q1 - Quantity, Q1 - Price.
414	Q2 - Sales	Q2 - Quantity, Q2 - Price.
415	Q3 - Sales	Q3 - Quantity, Q3 - Price.
416	Q4 - Sales	Q4 - Quantity, Q4 - Price.

FIG 4

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	500	502	504	506	508
	Q1	Q2	Q3	Q4	Year
510 Canada	2.0	2.0	2.0	2.0	8.0
	511	512	513	514	515
520 US	2.0	2.0	2.0	2.0	8.0
	521	522	523	524	525
530 North America	4.0	4.0	4.0	4.0	16.0
	531	532	533	534	535

FIG. 5